The meeting was called to order at 6:35pm by Malcolm Ross

Board Members/Manager:

Greg Maglieri, Malcolm Ross, David Mika, Peter Lightner, Dean Anneser, Rusty Theus, Norm Cavallaro, Ken Clapp, Santo Veneziano, Lynn Atkins Cary Freston, Rich Colo, Bob Margolis (Manager)

Missing:

None

Club Members in attendance:

Ben Purdy, Frank Blish

Meeting Minutes:

July Meeting Minutes approval, Greg made motion, Malcolm 2nd, all in favor

Member Correspondence:

None

President's Report (Greg Maglieri):

- 1) Indoor Range: Completed thanks to members patience. *Expense #4*. This work will be enjoyed by members for years/decades to come. Painting still needed. Some of the existing duct work needs to be updated/aligned with the bays. Very impressive looking. There is 10 ton of rubber on the backstop. 2 Payments have been made, 1 is left. Academi total cost was approx. 58k, plus electrician, floor work, etc. Total outlay will be approx. 65K.
- 2) Tractor: Still in for Service We are collecting the records of monies we spent for possible reimbursement. Greg has had to escalate this to John Deere Corporate as the tractor hasn't been correct since purchase. The tractor is currently at Stanton and has been there for 1 month and still not complete.
- 3) Payroll Audit: Status Greg has not received any update on this. There is question on the classification of the staff as to their role. i.e., Maintenance vs. Office vs. Gun Range.
- 4) Expenditure: No single expenditure over \$500 weekly without approval from President or Treasurer due to capital outlay for new range system & expense. We don't want to run the account down too far before the credit line is re-opened.
- 5) Credit Line: Status the bank closed it due inactivity and didn't get the application from Greg to keep it open (it was hand delivered by Bob previously). When re-opened, we will use the credit line to cover the last payment. The bank has previously asked us to use the credit line, so this should be resolved quickly. This is being done to avoid tapping the CD Accounts we have. The credit line has a very low rate.

- 6) Fallen tree on neighbor's property: Handled privately no claim. The tree was cleared within 30 hours of being reported
- 7) Bullet shoot: Kevin Goodspeed \$1400 for the ½ event
- 8) P.C Shoot: 18 Shooters, brought in approx. \$230
- 9) Tony D. Discussion on recent activity and that he is not a member.

Treasurer's report (David Mika):

- Shoot revenue is down from last year.
- 12,500 loss from last year
- Overall still doing well
- Cash is tight as addressed above, but still haven't had to tap the reserves.
- In the past, the Skeet/Trap events have mostly broken even, in the past several years the events don't appear to be making a profit.
 - Briley Event not counting labor or food the cost was \$4500
- Prior discussions addressed the need to Net \$1500 per day per event. We are going to start using a Template to document all aspects of the events i.e. all costs and expenses essentially need to show money in and money out we still will need to get the \$1500/day
- David will be compiling a report to address the costs / events and will discuss during the Annual Board Meeting in December to notify the membership of options.

Membership and Marketing: (Greg)

Year to date (Fiscal year started Oct 1^{st}), 103 new members have joined HGC. The club has close to 1100 members. New member count is out pacing attrition numbers. This number does not include those applications that are pending the Safety Class.

Safety & Safety Training:

The following new members have received the mandatory HGC safety training and their understanding of the rules has been assessed:

• Luke Tillona, Devin Sardilli, Lindsey Perotti, Ron Dzieka, Shawn Pilares, Heather Lass, Brett Pilares

Woman's League: (Lynn):

- No recent activity due to weather and summer schedules.
- Planning Sept & Oct events. Oct 11th is the Date Night event.
 - o Rich will host an event details to be defined with Lynn

Skeet:

a

Trap: (Malcolm)

This Sunday is the biggest shoot.

FITASC: (Greg)

Fitasc State Shoot – September 15th

Bullet Range: (Peter / Ken)

Rifle

- No Report
- · Peter informed Board of the passing of Max Scheller

Pistol:

- This Saturday is a Steel Match Ken and Cary will not be in attendance, however their Sr. RSO will be there.
- Cary requested that either the manager or a Board Member make an appearance and check in with their RSO
 - o Greg will try to show up for the afternoon session

Manager's Report: (Provided by Bob Margolis)

- Ben is working on simplified instructions for the Trauma Kits
- We have sold a pallet of Lowry Targets
- Delayed next delivery of White Flyers next planned is in September. We will run down the current stock as we
 typically load up in the spring.
- Fire Marshal inspected the follow up items, all items are good after some minor electrical updates
- 5 more RSO's coming in next class
- Very happy with the indoor range, we will however need to have a solution in mind for heat in the winters.
- Bob will reach out to Jeff Steele for options to clean the floor at the indoor range.
- Malcolm asked about getting a different thermostat that we can control (i.e. Nest controlled app thermostat)
 - Bob will look into options/prices

Old Business:

None

New Business:

- Question / Discussion on Zone Shoot. This event was thought to be in 2021, it now looks like they wanted it for 2020 and they also want 7 fields. The last communication with them was we needed to review with the board for the August meeting. The combination of events for next year would consume the fields for 5 weeks during the summer.
 - Dean made a motion to not host the Zone shoot for next year (2020). David 2nd. All in favor.
 - Dean made a 2nd motion that any future skeet shoots will only permit a max of 6 fields. Norm 2nd. All in favor.
 - Greg reminded the board that we only have 4 skeet fields as the Fitasc fields replaced 2 of them.
 - Discussion required once we get the details from David in the shooting event financials to determine if we are going to reduce this to 4 fields for future events.
- Santo raised the idea for new members starting next fiscal year to be assessed a one-time initiation fee.

- Greg has said that the club is considered expensive by other members already and that when we last had the initiation fee we had a slowdown on new members.
- He also discussed that he had proposed a Legacy Program to the members they can donate money to the club to be used for capital improvements
 - To be discussed again in September
- Cary brought up that Ben has been a fantastic volunteer in the past few months and was looking for some type of club appreciation.

Meeting adjourned at 8:04pm

<u>Future Meetings -</u> Board meetings are held on the third Thursday of each month at 6:30 pm in the Main Clubhouse.

<u>Next meeting is- September 19, 6:30pm</u>

Members are always welcome to attend Board meetings.

Minutes recorded by Peter Lightner