

# HARTFORD GUN CLUB - Board of Governors

## Meeting Minutes for July 18, 2019

### Board Members/Manager:

Rich Colo, Dean Anneser, Rusty Theus (replaces Mark Davis), Greg Maglieri, Malcom Ross, Norm Cavallaro, Ken Clapp, Cary Freston, Lynn Atkin, Santo Veneziano

### Missing:

- Peter Lightner – Proxy held by Cary
- David Mika

### Club Members in attendance:

Ben Purdy, Frank Blish, Brian Sullivan

### Meeting Minutes:

- June Meeting Minutes approval

### Member Correspondence:

- Dave Martin very unhappy he had to wait for FITASC to finish setting up before he could start shooting. [Note: there was a HGC email sent out beforehand indicating the delayed opening time for that day.]

### President's Report (Greg Maglieri):

- 1) The club will soon be having a workers compensation audit, to which classifications and hours will be reviewed. Bob and Chris are administrative staff, and the staff have to be reclassified from "gun range" to "ground maintenance" workers.
- 2) We received a \$15k property tax bill.
- 3) Utilities and other expenses have doubled in the last few years.
- 4) Manager house needs a new A/C unit, rent of \$750 includes utilities.
- 5) We need a true accounting of monies in and out for skeet and trap events. In the past the club was run like a social club, which nearly bankrupted it. There was a general consensus that we need to run the club like a business. Greg has done a great job in making this transformation happen. Therefore WRT shooting events (primarily skeet and trap), we need to take the approaching of "renting the club" to the event sponsors, where the club will be guaranteed a fixed amount up front, and any other split in profits to be negotiated. It was noted that a \$1500/day amount was agreed to by the board three years ago, but has not been enforced.
- 6) We will re-lease FITASC traps at a lower residual rate.
- 7) We have had no end to John Deere tractor problems, and very poor support from Stanton Equipment Inc. Greg is considering replacing the tractor with a Mahindra or Kubota. Problems include not running correctly (would

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shut off), no A/C in cab, and had to replace the fuel tank (at our cost). Calls have been made to JD Inc, and Bob expects a return call within 48 hours.

8) Rusty Theus was asked by Greg to replace Mark Davis. Mark requested to resign from the board.

### Treasurer's report (David Mika):

- No report submitted for July

### Membership and Marketing: (Greg)

Year to date (Fiscal year started Oct 1<sup>st</sup>), 119 new members have joined HGC. The club has close to 1100 members. New member count is out pacing attrition numbers. This number does not include those applications that are pending the Safety Class.

Will start advertising again in the Fall

### Safety & Safety Training:

The following new members have received the mandatory HGC safety training and their understanding of the rules has been assessed:

- No new names submitted.

### Woman's League: (Lynn) – shared updates via email:

- Planning to have a skeet/trap event for probably around 10 women. Malcolm volunteered to help with trap, and Santos and Rich volunteered to help with skeet.

### Skeet:

- No report

### Trap: (Malcolm)

- A single day trap shoot is planned for Aug 27th

### FITASC: (Greg)

- Goodspeed shoot planned for tomorrow (July 19th) from 9am-2pm. Expected revenue is usually around \$1200-1400 each event.

### Bullet Range: (Peter / Ken )

#### Rifle

- No Report

#### Pistol:

- Pistol has 90 shooters registered for a Saturday (July 20th) shoot.

### Manager's Report: (Provided by Bob Margolis)

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- Indoor range construction project underway -- mostly straightforward, but there have been a few "skeletons" that had to be accommodated

### Facilities and Grounds:

- see President's report -- issues with the JD tractor

### Old Business:

- None

### New Business:

- It was noted that members should not complain to the staff, and try to direct their work -- they should either contact Bob or Greg

Meeting adjourned.

Future Meetings - Board meetings are held on the third Thursday of each month at 6:30 pm in the Main Clubhouse.

**Next meeting is- August 15, 6:30pm**

**Members are always welcome to attend Board meetings.**

Minutes recorded by Dean Anneser