

HARTFORD GUN CLUB - Board of Governors

Meeting Minutes for June 20, 2019

The meeting was called to order at 6:32 pm by Malcolm with the following in attendance:

Board Members/Manager:

- Greg Maglieri, Malcolm Ross, David Mika, Peter Lightner, Norm Cavallaro, Ken Clapp, Cary Freston, Santo Veneziano, Rich Colo, Manager: Bob Margolis

Missing:

- Lynn - Proxy held by Greg
- Mark Davis
- Dean Anneser

Club Members in attendance:

- Ben Purdy

Meeting Minutes:

- May Meeting Minutes approval – Greg made motion, Norm 2nd, all approved

Member Correspondence:

- None

President's Report (Greg Maglieri):

1. **Goodspeed:** Made \$1500, Good turnout. Next event is also filled.
2. **Steel Challenge:** Made \$1500, Good turnout.
 - a. Sponsorship for the event – Ken indicated that there is some interest – will discuss when it becomes more solidified.
3. **Father's Day:** Rifle event – went well, fun with a few reactive targets, had approx. 60 attendees.
4. **Academi, Indoor Range:** Contract Deposit needed prior to work to start. 15% deposit and 25% payment to start, then balance paid when done. Our expense is going to have to cover tear down of walls/doors, will need some lighting, some painting and floor treatment. There will be approx. 60K in total costs.
 - a. May need to get a small demolition crew in to clear out the walls / bays as the staff will be busy with tournaments.
 - b. Santo will be able to hose down the interior with Tri-sodium Phosphate first to help with clean up.
 - c. Greg made motion to proceed with the Academi deal, Malcolm 2nd, all board members in attendance agreed.
5. **Tournaments:** Very busy – Deposit for CTA came in for 9K. David has transferred 10K to manager account to cover weekend costs. All temp hours will be accounted for, anything above and beyond regular duties will need to be accounted for (i.e. Fitasc takedown etc.)
 - a. **Discussion on contracts and agreements needed in place well in advance of the events** – to be discussed further
6. **Membership:** Updating databases – this has been completed today. We have 3 systems that should now be aligned and will be maintained.
7. **Promatic:** Lease renews in November. Options – discuss new lease vs. buy

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- a. Will plan to continue the lease for next 30 months (vs. any plan to buy)– includes maintenance. No new outlay. This is a lease to own program. Residual of first lease was 44k, 2nd residual would be 10k. The equipment is not heavily used, will be in good shape at the end of the lease with the option to buy.

Treasurer's report (David Mika):

- Club is doing well considering all of the rain.
- YTD – 111K positive
- Still need to watch the payroll #'s
- There was \$8700 on pre-sale of tokens prior to the round increase
- Overall – club is on the right path, we are where we need to be.
- The Academi costs will be a big hit to the accounts – if anybody knows Companies that would like to get their name on a wall – please let Greg / David know.

Membership and Marketing: (Greg)

Year to date (Fiscal year started Oct 1st), 106 new members have joined HGC. The club has close to 1100 members. New member count is out pacing attrition numbers. This number does not include those applications that are pending the Safety Class. Attrition has been approx. 50 members per year; we have been outpacing this with new members for several years.

Safety & Safety Training:

The following new members have received the mandatory HGC safety training and their understanding of the rules has been assessed:

- No new names submitted. x members have gone through the safety class.

Woman's League: (Lynn) – shared updates via email:

- Not much activity this past month because weekend dates the past month have been unavailable on th field or other planned events.
- Plan to organize July and August Events:
 - I would like one to be a Trap and Skeet event – any thoughts on who could assist with that? Based on sign up would probably need one trap field and one skeet field – have a few “Teachers” on each
 - The other event would like to be Fitasc - Charlie Maglieri has offered to help train but would probably need another one or 2 helpers depending on how many sign up.
 - Dates provided by Bob last month would work – need to confirm they are still good:
 - Saturday July 13, Sunday July 21 or Saturday July 27
 - August 10/11 or 24/25

Skeet:

- Strong summer skeet #'s

Trap: (Malcolm)

- Not many #'s, but the shoots are going well

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FITASC: (Greg)

- Taken down for the CTA event.

Bullet Range: (Peter / Ken)

Rifle

- No updates

Pistol:

- Great match, good turnout.
- Ken again shared that we continue to get very positive feedback on these events – new shooters from other states too.
- RSO training – Looking at approx. 6 more members interested in joining up as an RSO
- Ken – asked for a dozen vests/hats for the RSO group.
 - Malcolm made a motion to proceed with the purchase, Santo 2nd, all in favor
 - Ken will bring the purchase order to Bob/Chris to proceed.
- Brief discussion on ‘sponsorship’ of an event. What is required?
 - Sponsor doesn’t take control of the event, the proceeds are to benefit the club etc.
 - Initial discussion appears that the ‘sponsor’ that approached Ken is looking more for an event to benefit their charity – additional discussion needed.
- The Carbine event went well – Greg has asked Ben to put together another event.
 - 7 initial members attended.
 - Greg suggested additional marketing for the next event to get additional interest.

Manager’s Report: (Provided by Bob Margolis)

- Bob and Ben attended a medical trauma class here at the club. This has made bob realize that we do have a few good medical kits, but we don’t have an easily accessible trauma kit. The cost would be approx. \$150/kit. Cary will be able to put together kits for the club for free, the only need would be to fill in the gaps with quick clot and other items.
- Bob asking for RSO coverage for the days that Jack B doesn’t work – we have had several RSO classes and people that are interested in helping. Bob will reach out to his contacts to get a list of those that can help.
- Question on Zone Shoot – are we doing this / do we make money etc? Malcolm indicated that we need to decide if we want to continue to hold events that may not make much money for the club – are they getting us new members? Are we upsetting members / preventing members from shooting for weeks out of the year?
- David reminded the board that per prior discussion on the event we weren’t supposed to be getting the event this year. The board will address this event later this year, the event isn’t until 2021.

Old Business:

- None

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New Business:

- Rich asked about the need for additional steel, Ken indicated we have enough for now and that the sets go together well vs. trying to piece together random parts.

Meeting adjourned at 7:19pm.

Future Meetings - Board meetings are held on the third Thursday of each month at 6:30 pm in the Main Clubhouse.

Next meeting is- July 18, 6:30pm

Members are always welcome to attend Board meetings.

Minutes recorded by Peter Lightner