The meeting was called to order at 6:30pm by Malcolm Ross

Board Members/Manager:

Greg Maglieri, Malcolm Ross, Peter Lightner, Dean Anneser, Norm Cavallaro, Ken Clapp, Santo Veneziano, Lynn Atkins Cary Freston, Rich Colo, Bob Margolis (Manager)

Missing:

- David Mika called in for his report
- Lynn Atkin Proxy held by Ken
- Rusty Thues Proxy held by Dean
- Norm Cavallaro
- Santo Veneziano

Club Members in attendance:

Ben Purdy,

Meeting Minutes:

September Meeting Minutes approval, Malcolm made motion, Cary 2nd, all in favor

Member Correspondence:

None

President's Report (Greg Maglieri):

- 1) Travelers Good turnout at FITASC, There were 45 shooters, 4500 targets. Estimate return of \$2300
- 2) Goodspeed good turnout again. Next showing Nov 7th
- 3) Pistol Caliber Event Approximately 20 shooters, \$221 profit. This was the final event of the year for PCC.
- 4) Promatic Lease renewal done for FITASC saving approx. \$700/Month. We will get 32 new machines as part of the arrangement. Please note these are leased. The staff will need to know when they have to arrange the machine consolidation to help with the transfer of the old to new machines. This is a 36 month lease (Approx \$1600 a month). Three of the machines will have a turret mechanism to reduce the need to adjust the tower. There was a discussion of putting in a steel beam to enable a raised machine Greg looking into this further.
- 5) Veteran's day preparations: Very busy, marketing and advertising in place, hopeful that membership will support the event. There was a good turn-out for volunteers. Bob added that there have been 5 more members to volunteer since last month's discussion.
 - a. We have well over 1000 members if we had even 250 members to show up that would be a huge success.

- b. Bob has also reached out to some of his contacts and other clubs to increase exposure too.
- 6) Donations & Support for Veteran's Day Colt (1911), Mossberg (6.5 Creedmoor), Ruger, and Cooper Rifles (Two \$500 discount tickets).
- 7) Quotes for Indoor Range: Regarding Infrared heat and revamp duct work. The club will buy 1 unit to use as a test prior to buying additional units.
- 8) BOG Positions: Discuss Ken & Cary's positions expire at the end of this year, plus Rusty's temp allocation to cover Mark's position. Total of 3 open slots to be filled this December.
 - a. Greg has appointed Malcolm, David, and Peter as the Nomination Committee.
- 9) Bob's Laptop: he uses his personal laptop to also do some club work on it he is asking if the club would be able to help with the laptop purchase.
 - a. Greg made a motion that the club covers 50% of the purchase of his next laptop. This will be paid via check for \$1200. Rich 2nd the motion, all in favor. Motion passed.

Treasurer's report (David Mika):

- We ended the year with a strong balance sheet. Donna our book keeper is still making adjusting entries to close out the year.
- The cash balance is \$85k in the operating accounts and \$181.5K in all our CD's. We have not liquidated any funds yet from the lead money.
- Currently the only debt we have on our books is the line of credit that was used for \$30k to fund the new back stop in the pistol house.
- The September P&L is strong as well. We ended the year with a September month net income of \$50.7k which is \$47.8k higher than last September. This is primarily due to collections of the first wave of dues that are due this month. We collected \$66k of membership dues this month vs \$6k of dues same month last year. All expenses remained flat to last year with no exceptions.

Peter requested a monthly finance report to be shared with the board for review. To start, David will generate a bimonthly report to start.

Membership and Marketing: (Greg)

Year to date (Fiscal year started Oct 1st), 153 new members have joined HGC. The club has close to 1100 members. New member count is out pacing attrition numbers. This number does not include those applications that are pending the Safety Class.

Safety & Safety Training:

The following new members have received the mandatory HGC safety training and their understanding of the rules has been assessed:

• 10 new members, they will be counted in next years totals.

Cary mentioned that there were a few members that were using the action pits that were thought to be used in an unsafe manner. Cary had requested a stop command to alert them to their unsafe handling practice.

Greg discussed getting more RSO coverage for the club. Bob has been mentioning this to the RSO's that this may be coming up.

Woman's League: (Lynn):

- There were members waiting to shoot at the event, very well attended.
- There were 3 contents during the event.

Skeet:

- Letter was sent to Zone 1 representative, no reply received as of today
- Next year's trap shoots are up on the board at the club, the skeet shoots are not currently accurate these will need to be updated. Rich indicated that there will be 3 shoots next year, dates to be confirmed.

Trap: (Malcolm)

Trap shooters are still showing up, numbers are declining

FITASC: (Greg)

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Bullet Range: (Peter / Ken)

Rifle

No Report

Pistol:

- Match this weekend, 71 signed up so far
- There will be moving targets (weighted actions)

Manager's Report: (Provided by Bob Margolis)

- Appleseed is waiting for a yes/no for a Saturday/Sunday event in April they would like to use April 19th as it coincides with the 'shot her around the world'. This date however conflicts with one of the Steel shoots. If Steel can be moved, that would be appreciated.
 - Cary noted that this would be their season opener and is one of their bigger events if they have to move the date then it may conflict with other events. Ken stated that we start sooner than other clubs which is why the turnout is typically higher.
 - The club supports the Appleseed date.
- Mowing is busy
- Fields are wet from recent storm.

Old Business:

None

New Business:

• Dr. Michael Grey and Barbara Grey donated the wooden American Flag currently over the fireplace.

Meeting adjourned at 7:16pm

<u>Future Meetings -</u> Board meetings are held on the third Thursday of each month at 6:30 pm in the Main Clubhouse. <u>Next meeting is - November 21st, 6:30pm</u>

Members are always welcome to attend Board meetings.

Minutes recorded by Peter Lightner